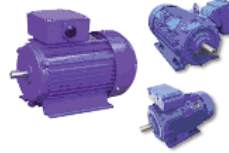




NIMBUS SOURCING

Your Guide to Success

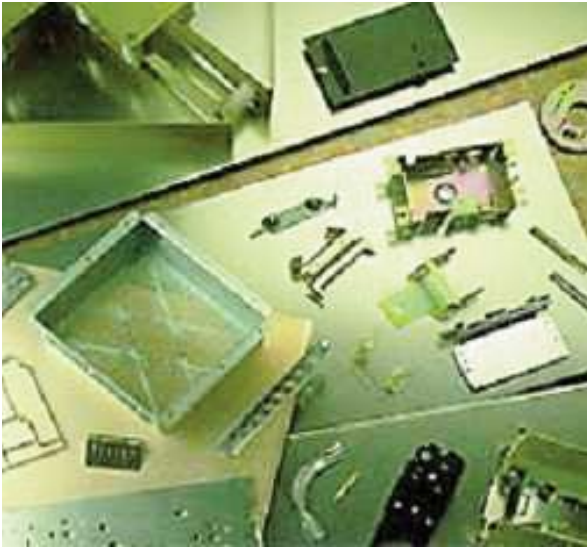


- * **Your total supply chain and outsourcing solution.**
- * **Offering a global network of high value suppliers.**
- * **TS16949 and ISO 9000 certified manufacturing partners.**
- * **Management team with 20 years international sourcing experience.**
- * **Global network of over 200 suppliers, expert in most industrial processes.**
- * **Dedicated team of specialists that oversee all aspects of global production.**
- * **Our engineers on the supplier's factory floor.**
- * **Providing custom quality assurance programs.**
- * **Our Quality Control inspectors inspect every shipment.**
- * **Dramatic reduction in total delivered costs.**
- * **Save time, money and hassle.**
- * **It costs you nothing to send us an RFQ and it could give you a tremendous competitive advantage.**

What is Nimbus?

Nimbus Enterprises, LLC is an international company of foreign language-speaking supply chain experts who can help companies find lower cost suppliers, set up supply channels, do ISO-type audits of overseas factories, help with the import process, or act as consultant/advisors for any supply chain related issue. Nimbus has been working overseas since 1983. Over the years we have discovered and worked with excellent professional manufacturers.

We have established partnerships with several key suppliers. We have our company representative offices near Shenzhen, China and Odessa, Ukraine. We also have warehousing facilities in Southern California.



High precision stamping for all industries.

Nimbus. Your Guide to Success.

Going global means taking your operations to a new level. To make this important transition smoothly, you need a partner you can trust to help you every step of the way.

You need a partner with the experience, supplier relationships, and the resources to manage your entire global supply chain from raw materials to putting product on store shelves.

Most manufacturers are aware that global sourcing offers a powerful means for improving efficiencies, expanding capacity and increasing profits. They also know that it is not easy. It takes time, resources, experience and expertise. Nimbus will shoulder that burden for you. Nimbus handles your strategic sourcing of finished products and components from start to finish; from one end of the globe to the other.

Nimbus. Your Source for Higher Profits.

Looking at the total Nimbus process, it is easy to see how our innovative sourcing solution can dramatically reduce your total costs. You will save on the direct cost of components, subassemblies, and finished product, particularly those that are labor intensive or require secondary processing and fabrication.

Beyond direct cost savings, Nimbus will save you time and effort by partnering with your procurement team, expanding your strategic sourcing opportunities, and minimizing the distractions and challenges of managing the global sourcing process.

Nimbus. Your Complete Source.

Nimbus handles the outsourcing process from beginning to end. We assess the parts, get the quotes, make samples, set up a quality plan, monitor all operations, and make sure your product is delivered on time and at the right price.

Our goal is to offer the highest value service to enhance your total company profits; to offer the best product so you can increase market share with higher margins.



Micro and multi-horsepower motors.



A successful relationship established for Black & Decker's Kwikset



Nimbus team with the CEO of a TS16949 supplier in Xiamen, China

Some Highlights and Accomplishments of Our Team

- 9/5/07** Saved a west coast electronics firm \$3.1 million by building PCB sub assemblies in China.
- 5/7/07** Supplies a Midwest manufacturing company with NEMA 48 motors.
- 1/15/07** Nimbus opens another office in Shenzhen, China.
- 10/23/06** Opens the Japan market, shipping computer peripherals to Shinano Kenshi.
- 6/17/06** Nimbus opens new office in Zhongshan, China.
- 2/5/06** Supplied plastic and metal components to a Tier Two automotive manufacturer in Ohio, saving the company \$1.5 million a year.
- 11/2/05** Finalized network of TS16949 certified suppliers to satisfy automotive customers across most major industrial processes.
- 9/13/05** Helped a major west coast hardware distributor save \$3 million by finding low cost suppliers of fittings and fasteners.
- 6/24/05** Sourced several product lines for Kingston valves and Western Brass.
- 3/4/05** Sourced product lines for Buckner irrigation systems in China and India.
- 10/10/04** Set up contract manufacturing in Taiwan and China for major product lines for a market leader in commercial audiovisual electronics.
- 5/16/04** Nimbus sets up a representative office in Ukraine to develop an excellent low-cost heavy industry supply base for North American markets.
- 4/6/04** Nimbus opens a New York City office. Local project managers are hired to support East Coast expansion.
- 3/12/04** Set up a low cost supply base in India for a major business promotional giftware company in New York. Cut average lead times from 5 to 2 months, improved all payment terms, and increased margins by an average of 45% on \$95 million of purchased product (pens, diaries, pocket knives, flash lights, bags, jewelry, etc.).
- 10/2/03** Developed and sourced from China the new electric motor line (1/2 to 3 HP) for a major manufacturer of fountain and hot tub pumping systems.
- 9/5/03** Lowered Rhinotek's domestic logistics costs by 40%, saving \$250,000 annually.
- 7/2/03** Cut costs in half for Rhinotek's China sourced products, saving \$1.1 million.

- 5/24/03** Developed and sourced Team Manufacturing's entire new construction hardware line.
- 9/17/02** Saved a major pump manufacturer of southern California over \$11 million a year in component, subassembly, and finished product costs.
- 2/10/00** Set up Black & Decker's supply chain operations in China for the Hardware and Home Improvement Division (Kwikset and Price Pfister). This project saved the company's opening price point market and increased net profits by over \$24 million a year.
- 8/15/98** Nimbus accepts a World Bank/USAID project to turn around medium-sized enterprises in the Black Sea region of Ukraine. This project increased local company profit by over \$10 million and significantly lowered Odessa/Mikolayev regional unemployment.
- 3/27/94** Turned around Thai Leader, an industrial coatings manufacturing company in Thailand, tripling sales to \$30 million. This increased profits by \$3 million to the shareholders.
- 6/15/90** Established the sourcing network for Alex & Ivy, a furniture division of the Bombay Company. This \$10 million operation increased corporate profits by over \$1 million.
- 12/5/88** Set up the \$12 million annual counter trade operations between Eastern Europe and Asia for Siber Hegner, a major Swiss trading company, increasing profits by \$2 million.

When you want to take advantage of global sourcing for custom manufactured finished products, subassemblies, and components, call in Nimbus, the global supply chain experts.

We have developed a network of qualified suppliers who are expert with all common manufacturing processes. Nimbus is more than a source for global procurement.

We are an experienced manufacturing partner, who understands your needs and the quality service you expect.

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| * Increase profits, lower costs | * No language barriers |
| * Work with a US company | * No hassles |
| * Flexibility | * No cultural misunderstandings |

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